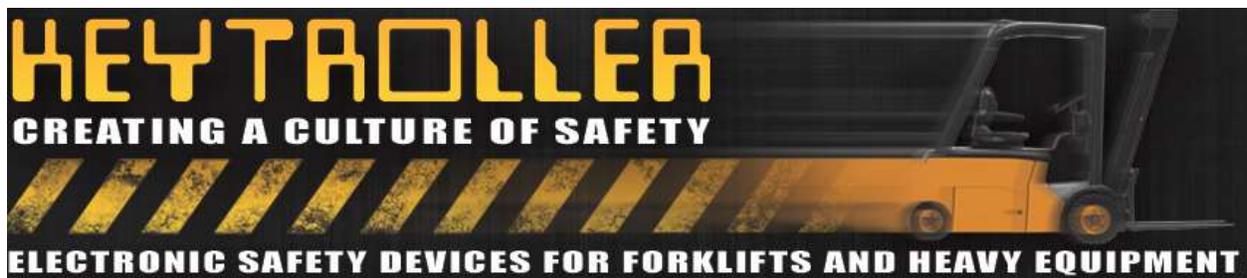


From: Major International Paint Manufacturer-- Plant Safety Manager--- GA Plant
2015 Q+A response on Keytroller LCD-601 units installed on their forklift fleet.

1. How long have you had the KEYROLLER LCD-601 units installed?
We have had the keyrollers installed since December 2013
2. How many---and ----what type of forklifts do you run? (not make/model---just type like sit down electric, sit down LPG, reach trucks, turret trucks, etc) **We have installed units on 16 lifts total (14 sit down EEs and 2 stand up lifts).**
3. Have you seen any changes in your driver's attitudes since the devices were installed?
Drivers are acting more responsible with the equipment, their safety and the safety of others. They have been told that they will be held accountable for their actions as we can now track activity on the lifts. I have had situations where a driver would have an "impact event" and they will come tell us what happened before we are able follow up.
4. Initially did your operators resist the "big brother" feel of the devices or embrace them as a way to improve overall safety. **There was never any resistance. When we rolled out the program, we scheduled a meeting with the work force. We explained the reason for the initiative and gave examples for why it was being done. We explained that the only people it would affect were the employees that didn't follow procedures. "If you do what is expected than it won't affect you".**
5. Has there been any reduction in damage to product, equipment and facility since the devices were installed? **The two years prior to the installation of the 601 units, we spent roughly \$20,000 in building and equipment repairs related to operator misuse. We have not had any issues since we have installed the units.**
6. What has been the single largest benefit to your operation? **Driver accountability**
7. Were there any other improvements the devices brought to your operation that were unexpected? **Through the performance of the operator pre-check, we are now more able to stay on top of maintenance issues with our lift trucks. Our equipment is becoming much more reliable.**
8. Is it easier now to perform daily preshift checklists? **Yes How so? There are no more stacks and stacks of paper. We can easily track maintenance issues through the software.**
9. Do you like the automatic email notifications of events like impacts, speeding or failed checklists? **Yes, email notifications a very beneficial, especially after hours.**

10. Have you used the text messaging feature? **We have not yet started using this feature but have plans to use in the near future.**
11. Has the elimination of ignition keys helped you? **Elimination of keys has been helpful we no longer need to worry about lost or misplaced keys. Also operators can no longer take control of keys to keep others from using the lift.**
12. What are your management procedures after an abusive forklift impact takes place? **Fortunately since the installation of units, we have not had to give any disciplinary action, Operators have become more accountable with the equipment, if there is an impact event, it has been minor and explainable.**
13. What was the biggest adjustment for management and/or drivers when implementing these devices? **The biggest adjustment for the drivers is knowing they are being watched. They are unable to use the lift now without completing the checklist. This also relieves management from having to keep track of stacks of checklist. It also makes it easier to track operator training.**
14. Now that you have had these devices in place for some time---do you think your overall material handling operation is safer? **Much safer, I have 'peace of mind' knowing that every move is being tracked.**
15. Do you think that by controlling access to only trained and authorized operators has reduced your company's overall liability exposure and risk? **Absolutely**
16. Has the addition of these devices helped you to comply with OSHA regulation requirements? **Most definitely, especially in the area of pre-op checks and training.**
18. Has the KEYROLLER FMS software been easy to work with? **Yes, it's very user friendly, also the Keytroller support staff has been most helpful in on boarding.**



www.keytroller.com